



Divergent allocation of sperm and the seminal proteome along a competition gradient in *Drosophila melanogaster*

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Sperm competition favors large, costly ejaculates, and theory predicts the evolution of allocation strategies that enable males to plastically tailor ejaculate expenditure to sperm competition threat. While greater sperm transfer in response to a perceived increase in the risk of sperm competition is well-supported, we have a poor understanding of whether males (i) respond to changes in perceived intensity of sperm competition, (ii) use the same allocation rules for sperm and seminal fluid, and (iii) experience changes in current and future reproductive performance as a result of ejaculate compositional changes. Combining quantitative proteomics with fluorescent sperm labeling, we show that *Drosophila melanogaster* males exercise independent control over the transfer of sperm and seminal fluid proteins (SFPs) under different levels of male–male competition. While sperm transfer peaks at low competition, consistent with some theoretical predictions based on sperm competition intensity, the abundance of transferred SFPs generally increases at high competition levels. However, we find that clusters of SFPs vary in the directionality and sensitivity of their response to competition, promoting compositional change in seminal fluid. By tracking the degree of decline in male mating probability and offspring production across successive matings, we provide evidence that ejaculate compositional change represents an adaptive response to current sperm competition, but one that comes at a cost to future mating performance. Our work reveals a previously unknown divergence in ejaculate component allocation rules, exposes downstream costs of elevated ejaculate investment, and ultimately suggests a central role for ejaculate compositional plasticity in sexual selection.

reproduction | sperm competition | seminal fluid | sexual selection | phenotypic plasticity

The costs of producing an ejaculate were long thought to be trivial (1). It was therefore assumed that constraints on mate acquisition and female reproduction represented the principal limit on male reproductive potential (2). However, we now know that (i) males become depleted of sperm and seminal fluid through repeated mating (3–5), (ii) depleted ejaculates are associated with reduced fertilization success, particularly where sperm from different males compete for fertilizations (“sperm competition”) (6), and (iii) replenishing lost ejaculate material may be impossible, as in prospermatogenic species (7), or require considerable time and energy (4, 8, 9). The framework of “ejaculate economics” posits that these costs of depletion and replenishment shape how ejaculates are composed, produced, and transferred (10). Under this framework, males are predicted to be prudent when allocating ejaculate products, tailoring the quantity transferred to the threat of sperm competition (5).

Theory predicts that ejaculate expenditure strategies are modulated by the level of sperm competition, information, and patterns of sperm precedence (10). All else being equal, in populations where females vary in the probability of mating with more than one male, males are predicted to increase sperm allocation when they

perceive a higher risk of sperm competition, which is defined as the probability of female double mating (11, 12). This prediction has been upheld in many animal groups, including birds, crustaceans, fish, insects, and mammals (13). When females always mate with multiple males, however, individual males are expected to respond to the number of competitors (“sperm competition intensity”) associated with a mating opportunity. Early theory showed that when males have perfect information regarding the number of competitors associated with the current opportunity, peak sperm transfer should occur in the presence of a single rival, declining under increasingly competitive conditions as the benefit of transferring more sperm decreases (14). But empirical support for these predictions is limited (13). More recent theory has argued that optimal allocation rules may be modulated by additional parameters such as the degree of fairness in the use of sperm from different males, female remating behavior, and tradeoffs between ejaculate expenditure and investment in other reproductive traits, such as mate searching (15–17).

Significance

Ejaculate quality plays an essential role in fertility, sperm competition, and offspring health. A key modulator of ejaculate quality is the social environment. Although males across taxa are known to strategically allocate sperm in response to rivals, how this applies to myriad other ejaculate components is poorly resolved. Here, we take a multilevel approach, from protein to fitness, to show that *Drosophila melanogaster* males divergently allocate sperm and seminal fluid proteins along a competition gradient. Using a combination of fluorescence-labeled sperm, quantitative proteomics, and multimating assays, we demonstrate that males are remarkably sensitive to the intensity of competition they perceive, show compositional change across and within portions of the ejaculate, and that this compositional change carries distinct costs and benefits.

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A major shortcoming in the study of ejaculate expenditure has been to treat the ejaculate as a homogeneous entity. Rather, ejaculates are composites of many elements. Alongside sperm, the seminal fluid typically contains lipids, nucleic acids, extracellular vesicles, and proteins (seminal fluid proteins; SFPs) (18, 19). Across diverse taxa, these nonsperm seminal products variously act as crucial mediators of reproductive performance, female behavior, and even offspring phenotype (20–22). SFPs further play important roles in defending first-male paternity in competitive mating contexts. In *Drosophila melanogaster* and other insects, this is achieved in part by influencing rates of female oviposition and sperm use, and markedly reducing female receptivity to remating (20). Whether seminal fluid should follow the same allocation rules as sperm is unclear, but there is good reason to suspect not. Seminal fluid and sperm can deplete at different rates, such as in the bedbug *Cimex lectularius*, where seminal fluid availability, rather than sperm, ultimately constrains male mating (3). Moreover, the functions of seminal fluid constituents can select for novel strategies of ejaculate allocation that cannot apply to sperm. For example, the fecundity-enhancing effect of seminal fluid substances transferred by one male can be parasitized by other males subsequently mating with the same female (23). Consequently, some theory has shown that males can gain from independently modulating sperm and SFP transfer in relation to sperm competition risk when the fitness-enhancing effects of SFPs disproportionately benefit a female's future partners (24).

Where attempts have been made to describe seminal fluid allocation patterns, two broad sets of limitations have been encountered. The first relates to characterizing seminal fluid change. A common approach is to investigate gene expression changes in SFP-producing tissues. While such studies have revealed an effect of the social environment in some insects (25–27), molluscs (28), and flatworms (29), they assume that changes in SFP gene expression correspond to changes in SFP transfer to females. This assumption is undermined by extensive evidence that ready-produced sperm and SFPs can be differentially transferred across matings (30, 31). Perhaps more significantly, gene expression studies rely on the regularly breached assumption that a difference in gene expression necessitates a difference in protein abundance (32, 33). An additional drawback is the focus on just a handful of SFPs (see also ref. 34). Insect, avian, and mammalian seminal fluid proteomes are known to be diverse, containing hundreds or even thousands of different proteins (35–37). Whether SFPs should respond uniformly is unclear, but gene expression and proteomics studies of insect, mollusc, flatworm, and mammalian seminal fluid-contributing tissues suggest that different proteins may respond differently to competition (25, 28, 29, 38).

The second set of limitations relates to characterizing the costs and benefits of ejaculate compositional change. Compositional changes that follow male exposure to perceived sperm competition have been associated with increased paternity shares and offspring production in the fruit fly *D. melanogaster* (39, 40). In this species, two functionally important SFPs have been shown to be transferred in greater quantities following male exposure to competition (34). The broad compositional changes that underlie these benefits, however, including potential interactions between sperm and SFP transfer, remain unidentified. Moreover, at the heart of the ejaculate economics framework is the idea that greater investment in one mating should come at the expense of those in the future. Whether these costs map onto allocation of distinct ejaculate components is unclear. Ultimately, attributing costs and benefits to different parts of the ejaculate is key to understanding the evolutionary significance of ejaculate expenditure plasticity (41, 42).

Here, we perform an integrated test of the allocation of ejaculate components in *D. melanogaster* after multiday, precopulatory exposure to different levels of competition from

rivals: none (males held alone), low (males held in single-sex pairs), or high (males held in single-sex groups of 8). This approach mirrors the design previously used to show that male *D. melanogaster* exposed to rivals mate for longer (43), increase their paternity share (39), and show broad transcriptomic responses in sensory genes (44). More generally, this paradigm is regularly adopted when testing plastic responses to rivals (reviewed in ref. 45). We first use fluorescence labeling to test whether males change the number of sperm they transfer in response to competition. Next, we ask the same question of the seminal fluid proteome, applying label-free quantitative proteomics to virgin and postmating accessory glands, the primary production site of the ~200 SFPs known to be transferred to females (46, 47). This approach simultaneously captures change in the production, transfer, and degree of depletion of SFPs, and provides a deep analysis of the seminal proteome (46). Finally, we test whether patterns of competition-dependent ejaculate compositional change affect indices of current and future reproductive success.

Results and Discussion

Sperm Transfer Peaks at Low Competition. We first counted fluorescently labeled sperm in the reproductive tract of newly mated females. We detected a significant effect of competition on sperm transfer ($F_{2,149} = 3.43$, $P = 0.035$; Fig. 1): Males exposed to low competition transferred an average of 333 more sperm than males exposed to no competition ($t = 2.57$, $P = 0.011$). This equates to an ~17% increase, similar to the ~20% increase reported when a *D. melanogaster* male is suddenly exposed to two rivals during mating (48). This increase in sperm transfer is likely facilitated by differences in sperm production: Previous work has shown that prolonged, precopulatory exposure to a single rival leads to elevated sperm production (49). We detected no significant difference in the number of sperm transferred by low- and high-competition males (difference of 57 sperm, $t = 0.79$,

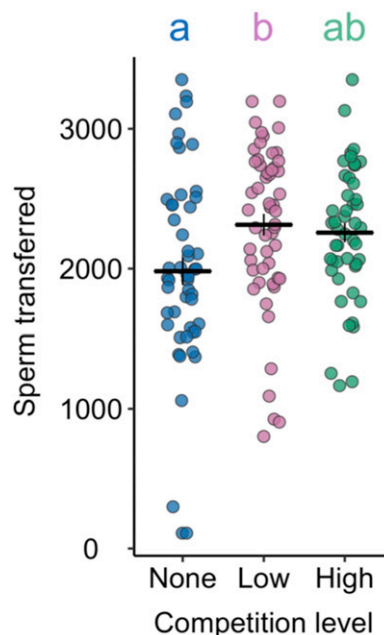


Fig. 1. Males increase sperm transfer when exposed to rivals. Sperm counts from across all regions of the reproductive tract (bursa, seminal receptacle, spermathecae) of females frozen 25 min after the start of mating. Males were previously held alone (no competition), in a same-sex pair (low competition), or in a same-sex group of 8 (high competition). Lines give treatment mean with ± 1 SE, $n_{no} = 51$, $n_{low} = 54$, $n_{high} = 48$, pooled from two replicates. Letters give significant comparisons at the $P < 0.05$ level.

$P = 0.433$), and no significant difference between no- and high-competition males (difference of 276 sperm, $t = 1.72$, $P = 0.087$). Thus, sperm transfer peaks at low competition before showing a slight decline at higher levels of competition, as predicted by some theoretical models (14).

Seminal Proteome Production and Transfer Peak at High Competition.

Next, we applied quantitative proteomics to virgin and recently mated accessory glands to test patterns of SFP allocation in response to competition. We detected 1,277 proteins, and focused on the 119 of those known to be transferred to females (*Materials and Methods*). We performed a hierarchical clustering analysis to identify distinct patterns of abundance change within the SFP proteome in relation to both mating (i.e., whether a male was experimentally mated or retained as a virgin) and the level of competition. We included a group of 8 structural proteins to act as a control outgroup that should not change in abundance with mating. Three distinct higher-order clusters were identified (Fig. 2A). Cluster 3 was highly enriched for the outgroup control—the structural proteins—and so was omitted from further analysis.

In clusters 1 and 2, the overall degree of difference in protein abundance between virgin and mated glands, which represents the quantity lost during mating, varied significantly with the level of competition (mating \times competition: cluster 1: $F_{2,350} = 36.32$, $P < 0.0001$; cluster 2: $F_{2,170} = 7.23$, $P = 0.001$; Fig. 2B). However, the clusters reveal split responses to competition within the seminal proteome. Cluster 1 accounts for the majority of SFPs (74/119 SFPs) and captures a general pattern of marked increase in protein abundance in virgin high-competition glands (Fig. 2B and *SI Appendix, Table S1*). The more limited difference between competition treatments in mated glands suggests that greater production of SFPs in cluster 1 generally translates into greater transfer to females. Males across competition treatments are therefore left similarly SFP-depleted after mating. In contrast, SFPs in the smaller cluster 2 (38/119 SFPs) give a mixed response to competition, showing either no change or lower abundance at high competition. The overall trend in this cluster is for no difference in abundance in virgin glands but significantly greater postmating depletion in high-competition glands (Fig. 2B and *SI Appendix, Table S1*). Thus, for some SFPs it is the proportion that is transferred, rather than just the amount produced, that changes with the level of competition, a pattern hinted at in a previous study (31).

The Composition of the SFP Proteome Changes in Response to Level of Competition.

We next asked whether SFPs vary in their sensitivity to the level of competition to drive compositional change in seminal fluid. A PCA showed that relative to the no-competition treatment, the seminal fluid proteome shows distinct compositional change at high, but not low, competition (Fig. 2C). PC1 explained over half of the variation in the data (52.8%; eigenvalue = 62.9; *SI Appendix, Table S2*) and the extracted scores were significantly associated with an interaction between mating and level of competition ($F_{2,20} = 4.94$, $P = 0.018$; *SI Appendix, Table S2*). We suggest that this interaction captures change in the abundance of SFPs transferred to females in the ejaculate during mating. PC2, which explained 9.0% of the variance (eigenvalue = 10.7), represented an axis of variation significantly associated with the level of competition ($F_{2,22} = 12.79$, $P = 0.0002$; *SI Appendix, Table S2*). Visual inspection of the abundance patterns of the top 20 contributing proteins to each PC revealed elevation in SFP production and transfer at high competition in PC1 (Fig. 2D) alongside variation in the relative responsiveness, direction of change, and degree of postmating retention of SFPs in PC2 (Fig. 2D). While almost all of the top 20 contributing proteins to PC1 belong to cluster 1 in our hierarchical clustering analysis (cluster 1: 17; cluster 2: 3; cluster 3: 0; Fig. 2A), cluster membership in PC2 is more variable (cluster 1: 9;

cluster 2: 8; cluster 3: 3; Fig. 2A). This is consistent with non-uniformity across the seminal proteome in the responses of SFPs to competition.

Functionally Important Sperm Competition SFPs Show Competition-Specific Up-Regulation.

To identify SFPs showing high-confidence change in response to competition, we used a differential abundance analysis. Across all samples, we detected 45 SFPs that showed a significant response to the level of competition, 38 of which showed peak abundance in high-competition virgin glands (*SI Appendix, Fig. S1 and Table S3*). Curiously, the remaining 7 included some at lowest abundance in high-competition glands. Overall, this list of 45 differentially abundant SFPs showed no significant associations with gene ontology terms in a DAVID search (50, 51), suggesting that SFPs belonging to disparate functional classes are similarly changed in response to competition. This is consistent with seminal fluid's activity depending on interactions between molecules from a rich variety of biochemical classes (52). We also sought to understand the regulatory differences that underlie between-SFP variation in sensitivity to competition. Recent work has shown that groups of SFPs share putative binding sites for particular miRNAs (53). Thus, it may be that specific miRNAs are responsible for driving the changes in SFP expression that facilitate strategic changes in ejaculate composition. We tested this by asking whether the degree of change in the quantity of a given SFP transferred to females depends on the identity of the miRNA that regulates it. However, we found no support for this idea (*SI Appendix, Fig. S2 and Table S4*).

Within the 45 differentially abundant SFPs, we found some that showed highly dynamic responses to the level of competition. Seven are twice as abundant in high-competition virgin glands compared with no- and/or low-competition virgin glands (*SI Appendix, Table S3*). Of these 7, functional information is only available for Acp29AB, which is known to enter into the female sperm storage organs (54) and has been linked to sperm competition performance in association studies (55, 56). The remaining 6 comprise a cysteine protease inhibitor (Cys), an oxidoreductase (CG9519), an alkaline phosphatase-like enzyme (CG9168), and three with no available molecular information (Acp53C14b, CG43111, and Sfp38D). CG43111 and CG9519 are newly discovered SFPs (46). Collectively, this cluster of 7 especially dynamic SFPs contains prime candidates for proteins that play key roles in determining the outcome of postcopulatory competition, perhaps through effects on sperm competitiveness or female sperm use.

Among these 45 differentially abundant SFPs, a further 6 are known “sex peptide network” proteins (antr, aqrs, intr, CG1652, CG1656, and CG9997), which are all at highest abundance in virgin high-competition glands. Each of these 6 contributes to the binding of sex peptide to sperm, a process required for the long-term persistence of reduced female receptivity to remating, effective sperm release, and fecundity stimulation (57–59). These phenotypes are known mediators of sperm competition outcome (60, 61). Of the 6 network proteins we found at significantly higher abundance at high competition, all but aqrs have been shown to bind to sperm and enter into the female sperm storage organs (62).

Greater SFP Production in High-Competition Males Correlates with a Steeper Rate of Decline in Mating Probability.

Our proteomics and sperm data suggest that males produce and transfer a different ejaculate composition at each of the competition levels we tested. To test whether these compositions covary with reproductive outcome and whether they come at a cost to future reproductive performance, we explored the rate of reproductive decline across 5 consecutive matings for males held alone (no competition), in a same-sex pair (low competition), or in a same-sex

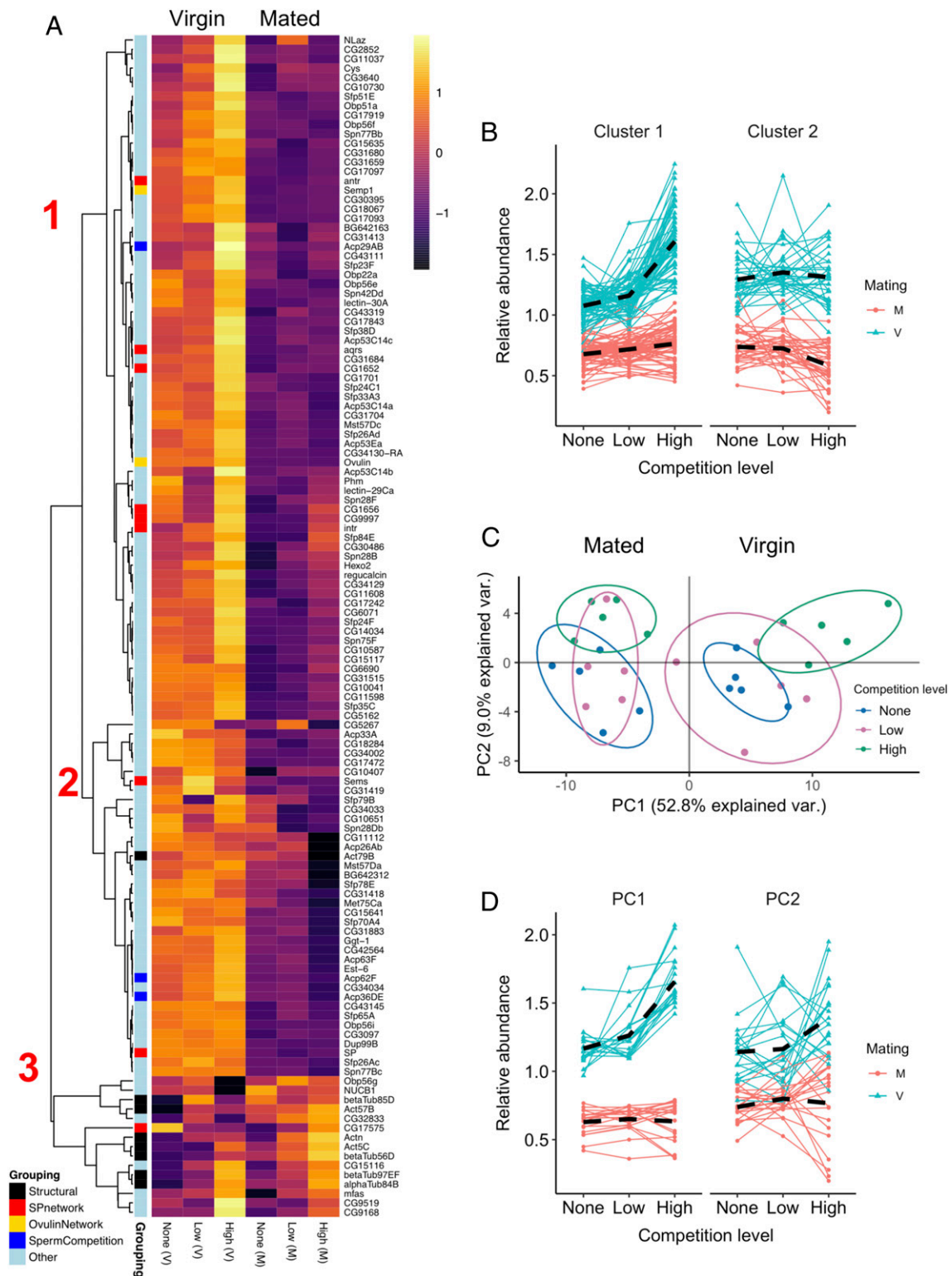


Fig. 2. Seminal fluid protein production, transfer, and composition respond to competition intensity. Males were held alone (no competition), in a same-sex pair (low competition), or in a same-sex group of 8 (high competition) before being mated or retained as virgins. (A) Heatmap showing the abundance of 119 detected SFPs and 8 structural proteins detected in accessory glands. Each cell gives the across-replicate mean for that protein in a given treatment combination. From left to right, columns 1 to 3, virgins (V); columns 4 to 6, mated (M). Row annotations provide functional information relating to whether a protein is structural, functions as part of the sex peptide or ovulin networks, or has another known role in sperm competition (54–59, 94). Pearson correlation was used as the distance metric for the hierarchical clustering. Red numbers denote higher-order clusters referenced in the main text. (B) Abundance patterns of SFPs in the two major clusters identified in A. Each SFP is plotted separately in virgin (blue) and mated (red) glands. The dashed black lines give the mean abundance pattern across SFPs. Abundance values are relativized by means centering and averaging across replicates. (C) PCA biplot of detected SFPs. Points represent each of 30 samples colored according to competition treatment. Ellipses denote 80% normal probability. (D) Abundance pattern of the top 20 contributing SFPs to PC1 (Left) and PC2 (Right) determined in the PCA referred to in C and plotted following the approach in B.

group of 8 (high competition). We first tested whether the level of competition influences the latency from a male's first exposure to a female to the start of mating, which represents a proxy for the ability to acquire or compete for matings. We failed to find any difference in latency to mating between levels of competition over a male's first 3 matings (mating 1: $LRT = 1.04$, $P = 0.594$; mating 2: $LRT = 3.32$, $P = 0.190$; mating 3: $LRT = 0.226$, $P = 0.634$; Fig. 3). However, by the fourth mating, high-competition males were significantly slower to mate and fewer ultimately did mate ($LRT = 11.39$, $P = 0.003$). This effect was larger again in the fifth mating ($LRT = 22.23$, $P < 0.0001$).

The reduction in the probability of mating in high-competition males may reflect males being in reduced condition owing to the increased density and/or male–male interactions in the precopulatory environment. Were this the case, then it may also be that the ejaculate allocation patterns we detect are driven by terminal investment-like mechanisms (63), rather than strategic responses to rivals. However, there is little evidence to suggest that competition-exposed males will differ in condition due to antagonistic interactions because male–male aggression is sup-

pressed under the conditions imposed by the current experimental design, namely exposure to rivals was prolonged (64), females were absent (65), and food was abundant (66). While we cannot entirely rule out competition and density effects on male condition, the costs of protracted rival exposure are known to manifest late in life, after much longer periods of cohabitation. Indeed, when same-sex groups of males are held at even higher densities (12 males) than used in our high-competition treatment (8 males), there is no evidence of reduced reproductive performance after 21, compared with 7, days of continued exposure (67). Moreover, it takes over 35 d for males housed in single-sex pairs to show condition-related decline in reproductive performance and activity (40) and immunocompetence (68). Thus, it is more likely that the change in ejaculate investment following exposure to rivals represents a plastic strategic response to changes in the probability, and perhaps intensity, of postcopulatory competition, rather than a response to reduced male condition. Consequently, the reduced mating probability of high-competition males more likely reflects (i) males sensing that they are more seminal fluid-depleted, which may reduce their propensity to remate, and/or (ii) reduced capacity for mating due to a tradeoff resulting from higher investment in SFP production and transfer.

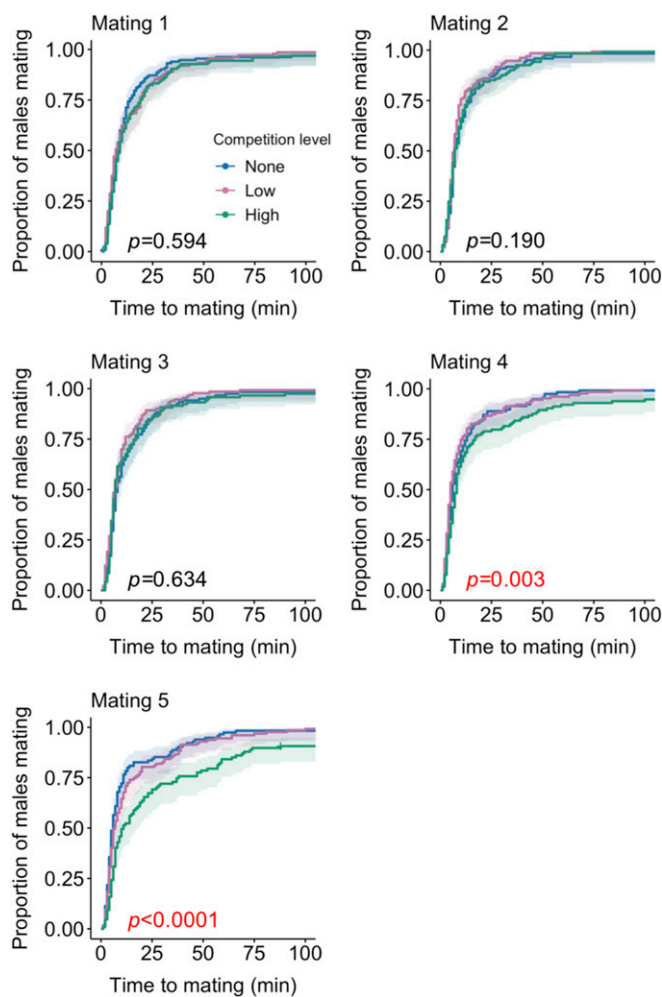


Fig. 3. High-competition males show reduced mating completion after multiple matings. Males were held alone (no competition), in a same-sex pair (low competition), or in a same-sex group of 8 (high competition) before being provided with 5 successive virgin females. Male latency to mating is plotted for each mating. P values are for the overall effect of competition. Data were pooled from two replicates. Confidence intervals are given at 95%. At the start of first mating, $n_{no} = 133$, $n_{low} = 137$, $n_{high} = 131$. By the end of fifth mating, $n_{no} = 121$, $n_{low} = 133$, $n_{high} = 114$.

Accessory Gland Replenishment Rate Is Unaffected by Exposure to Competition.

We next sought to test whether high-competition males are (i) more seminal fluid-depleted after 5 consecutive matings, and (ii) suffer consequences consistent with reduced condition. Repeated mating is known to reduce the size of the accessory glands, presumably through the emptying of the lumen and the expulsion of stored SFPs (69). If gland size reflects the quantity of stored seminal fluid, then we would predict high-competition males to show reduced gland size after repeated matings. Similarly, if high-competition males are in reduced condition, then we would predict that their accessory glands would refill with newly synthesized SFPs, and thus increase in size, at a reduced rate. To test this, we measured the size of accessory glands from males dissected at different time points after their 5 matings. We failed to find a significant effect of competition treatment in accessory gland size either directly ($F_{2,294} = 1.36$, $P = 0.259$; *SI Appendix*, Fig. S3) or through an interaction with time ($F_{2,292} = 0.09$, $P = 0.919$). However, we did find that gland size significantly increased with time since mating ($F_{1,294} = 669.26$, $P < 0.0001$). The normal rate of replenishment observed in high-competition males relative to the no- and low-competition treatments indicates either that increased SFP investment in response to high competition is cost-free, or that high-competition males compensate for such costs by withdrawing investment from other reproductive traits or somatic maintenance. Such a reallocation could come at the expense of precopulatory traits, which would be consistent with our finding that high-competition males show reduced mating probability (Fig. 3).

Greater SFP Production in High-Competition Males Correlates with a Steeper Rate of Decline in Offspring Production.

Previous work in *D. melanogaster* has shown that females mated to competition-exposed males produce more offspring (39, 40), suggesting that males perceiving a higher level of sperm competition transfer a more potent fecundity-stimulating ejaculate (e.g., ref. 34). However, elevated investment in one mating may come at a cost to future reproductive performance. Consistent with this idea, we detected a significant interaction between competition level and whether a male was mating for the first or fifth time on the number of offspring that his mate produced over a 3-d period ($F_{2,301} = 3.16$, $P = 0.044$; Fig. 4*A* and *B*). High-competition males produced more offspring in their first mating (mean \pm SE; 191 ± 4) compared with both low- (180 ± 4 ; $t = 2.21$, $P = 0.028$) and no-competition (185 ± 5 ; $t = 1.03$, $P = 0.302$) males, albeit not significantly so in the latter. That the trends for sperm transfer

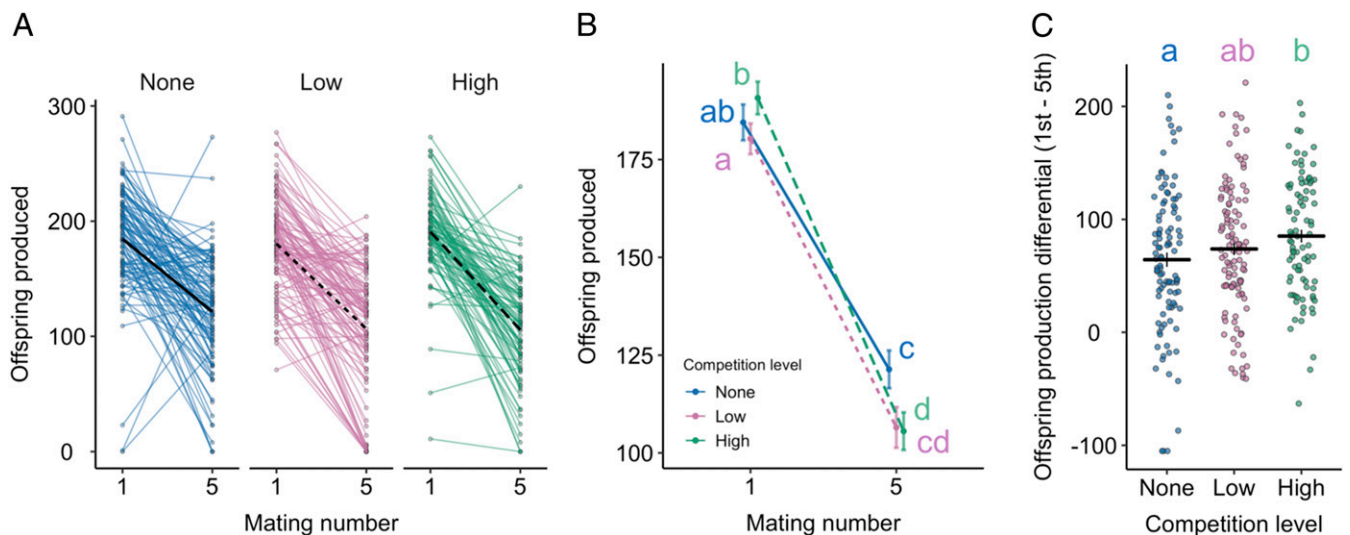


Fig. 4. Male exposure to competition changes offspring production across matings. Males were held alone (no competition), in a same-sex pair (low competition), or in a same-sex group of 8 (high competition) before being provided with 5 successive virgin females. (A) Offspring produced over 3 d after a female mated to a male on his first or fifth mating plotted separately in relation to competition treatment. Lines connect matings from the same individual. Black lines give the mean response. (B) The mean \pm SE for each of the competition treatments plotted in A. (C) The per-male difference in first- and fifth-mating 3-d offspring production. Positive values indicate that more offspring were produced following a male's first mating. Mean \pm SE is given. Data were pooled from two replicates. $n_{no} = 103$, $n_{low} = 112$, $n_{high} = 89$. Letters give significant comparisons at the $P < 0.05$ level.

were lower for high-competition males than for low-competition males (Fig. 1) indicates that sperm cannot explain the pattern of offspring production; instead, elevated SFP transfer (Fig. 2) likely explains the increased offspring production following the first mating in the high-competition treatment.

For the most part, matings with fifth-mating males produced offspring (i.e., were fertile), contrasting with a previous claim that *D. melanogaster* males are infertile after 3 or 4 consecutive matings (70). However, both low- and high-competition males performed relatively poorly in stimulating offspring production in the fifth mating compared with no-competition males. High-competition males produced on average 16 fewer offspring than no-competition males ($\sim 13\%$ reduction; $t = 2.09$, $P = 0.037$; Fig. 4 A and B). Low-competition males produced on average 15 fewer offspring than no-competition males, although this difference was not significant ($\sim 12\%$ reduction; $t = 1.67$, $P = 0.096$; Fig. 4 A and B). Competition-exposed males thus showed a stronger decline in offspring output between the first and fifth matings, which is consistent with them being more SFP-depleted compared with the no-competition males. However, our accessory gland size data suggest that this difference in SFP depletion is not reflected in differences in gland size after 5 matings (SI Appendix, Fig. S3). We offer two explanations for this. First, although males from across the three competition treatments end their five matings with glands of the same size, they are likely to have not started that way given the significantly elevated SFP abundances that we detect in high-competition males prior to their first mating. In which case, males from the different competition treatments are likely to have been transferring different quantities of SFPs across their previous matings. Second, it is unclear to what extent the size of the gland reflects its internal composition: Differences in size may fail to capture differences in water content, SFP proteome composition, and the quantity of low-abundance, but functionally important, SFPs.

To better understand the treatment-specific decline between the first and fifth matings, we calculated the difference in the number of offspring produced in each mating, for each male. This analysis revealed a significant effect of competition intensity ($F_{2,300} = 3.03$, $P = 0.050$; Fig. 4C). Pairwise comparisons showed the only significant difference was between no- and high-competition

males ($t = 2.46$, $P = 0.014$; no vs. low: $t = 1.16$, $P = 0.246$; high vs. low: $t = 1.35$, $P = 0.167$), with high-competition males showing a greater between-mating difference (“offspring production differential”), consistent with a tradeoff between relatively higher first-mating and lower fifth-mating investment.

Mating Duration Aligns Poorly with Ejaculate Compositional Change.

Mating duration is a widely used proxy for changes in ejaculate size, particularly in insects (reviewed in ref. 13). As in previous work (e.g., refs. 39 and 43), we find that males exposed to rivals (i.e., low and high competition) mate for longer than males exposed to no competition. However, we find a significant interaction between competition treatment and mating order, with an elevation in mating duration only persisting for the first of 2 consecutive matings and not for the subsequent 3 (competition \times mating: $F_{8,1344} = 2.03$, $P = 0.040$; Fig. 5 and SI Appendix, Table S5). Male *D. melanogaster* have previously been shown to retain elevated mating durations if continuously exposed to rivals throughout their life and provided with restricted mating opportunities (40). However, our data suggest that competition-dependent elevation is not maintained across successive matings within a short time period. Exactly what elevated mating duration reflects is unclear, but a clear association with sperm or SFP transfer in *D. melanogaster* is doubtful: Sperm transfer and copulation duration are neuronally separable (71), greater sperm transfer can be associated with no change in duration (72) or even shorter matings (48), and the restriction of sperm transfer to a short window early on in a copulation complicates any relationship that may exist (73). Our data further suggest that differences in mating duration fail to capture changes in SFP transfer and the difference in offspring produced by low- and high-competition males.

The Benefits of Elevated Ejaculate Investment Do Not Extend to All Postmating Phenotypes and Depend on Female Intermating Interval.

As part of our 5-mating experiment, we failed to find an effect of competition on either defensive sperm competition performance (competition \times mating: $F_{2,175} = 0.920$, $P = 0.400$; competition, $F_{2,353} = 0.105$, $P = 0.901$; SI Appendix, Fig. S4A) or female receptivity to remating (competition \times mating: $LRT = 1.06$, $P = 0.590$; competition, $LRT = 0.28$, $P = 0.869$; SI Appendix, Fig. S4B),

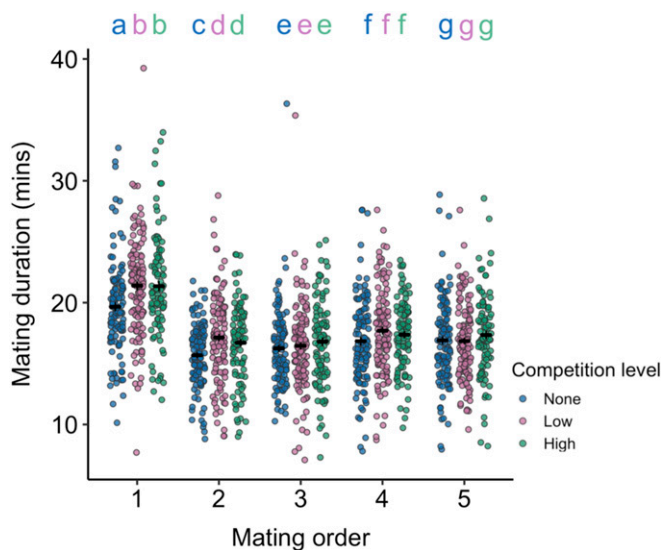


Fig. 5. Males elevate mating duration in response to competition, but this effect is lost through repeated mating. Males were held alone (no competition), in a same-sex pair (low competition), or in a same-sex group of 8 (high competition) before mating to 5 successive virgin females. The duration of each mating in minutes is plotted, along with mean \pm SE. Data were pooled from two replicates. The same flies are plotted for each mating. $n_{\text{no}} = 113$, $n_{\text{low}} = 126$, $n_{\text{high}} = 100$. Letters give significant pairwise comparisons within a mating number at the $P < 0.05$ level.

although male performance in both these traits was significantly diminished after multiple matings (P1: $F_{1,353} = 129.30$, $P < 0.0001$; latency: $LRT = 213.03$, $P < 0.0001$). Our failure to find an association between these postmating phenotypes and competition-dependent variation in SFP transfer is surprising given the mechanistic link between these phenotypes and SFPs, and given a previous study demonstrating a sensitivity of these phenotypes to rival exposure (39; but see ref. 40).

We hypothesized that our failure to find a difference may relate to the 3-d intermating interval we allowed for. The effect of competition could be stronger with shorter intermating intervals, where fewer stored sperm have been used. However, we found that when males were singly mated to females that remated 1 d later, there was still no significant effect of level of competition on defensive sperm competition performance ($F_{2,194} = 0.06$, $P = 0.942$; *SI Appendix, Fig. S5A*) or female receptivity to remating ($LRT = 0.45$, $P = 0.799$; *SI Appendix, Fig. S5B*), and surprisingly no significant difference in the number of offspring produced in the 24 h following mating ($F_{2,836} = 0.45$, $P = 0.636$; *SI Appendix, Fig. S5C*), despite a significant increase in mating duration ($F_{2,861} = 44.046$, $P < 0.0001$; *SI Appendix, Fig. S5D*). Greater offspring production induced by the ejaculates of high-competition males over 3 d postmating (Fig. 4), but not over 1, suggests that this change is driven by longer term-acting SFPs, not short-term fecundity stimulators (e.g., ovulin). This is consistent with our finding that many sex peptide network proteins (such as antr, aqrs, and CG1652) are transferred in greater abundance by males in the high-competition treatment. Sex peptide is bound to sperm upon mating, and these sex peptide network proteins are required for the gradual release of sex peptide in the days that follow—a process that regulates long-term sperm use and stimulation of offspring production (60).

Conclusion

Our data highlight the remarkable sensitivity of males to the social environment. Importantly, we show that the sperm allocation response to competition diverges from compositional changes in the

seminal fluid. The mechanisms by which males translate social stimulation into differentially composed ejaculates are unclear. One possibility is that this ability may be facilitated by interactions between accessory gland cells and a neuropeptide circuit known to coordinate the transfer of sperm and seminal fluid (70, 74). Recent work has also indicated that some cellular processes in accessory glands are mediated by the hormone ecdysone, the concentration of which is known to be sensitive to sociosexual conditions (75, 76). Our work further shows that ejaculate compositional change is associated with costs to further matings, indicating that males are under selection to optimize tradeoffs between current and future mating opportunities. In order to better resolve the adaptive significance of this plasticity, we must now establish how male perception of competition levels is influenced by changes in the social environment, and how changes in the intensity of male-male competition modify the mating context males expect to face; for example, how does realized sperm competition intensity change as a function of the number of rivals? Collectively, our findings have broad implications for other taxa. Shedding light onto the physiological and behavioral mechanisms underpinning seminal fluid allocation, for example, may provide novel opportunities for therapeutic interventions that modify seminal fluid components known to affect fertility, interact with the female reproductive tract, or affect offspring development (21, 22). The ability of males to engineer ejaculate composition could be harnessed for a diverse range of assisted reproductive technology applications relating to livestock production, conservation strategies, and human reproductive health.

Materials and Methods

Fly Stocks and Husbandry. Males were from a laboratory-adapted, outbred Dahomey wild-type stock (kept at large population size with overlapping generations) that has been repeatedly used in male reproductive plasticity studies (31, 34, 39, 40). Into this background, we backcrossed *GFP-ProtB*, courtesy of Stefan Lüpold, University of Zürich, Zürich, Switzerland, to fluorescently label sperm heads (77) for our sperm count experiment and, separately, *sparkling^{poliert}* (*spa^{pol}*) for all of our competitor males and females. *spa^{pol}* provides a recessive phenotypic marker for paternity assignment. All flies were kept in a nonhumidified room at 25 °C on a 12:12-h L:D cycle, fed on Lewis medium, and reared at standardized larval densities by transferring ~200 eggs to 250-mL bottles containing 50 mL food (as in ref. 78). Experimental males were collected as virgins (i.e., within 7 h of eclosion) under ice anesthesia and randomly placed either individually, in same-sex pairs, or in a same-sex group of 8 in 36-mL Lewis medium-containing plastic vials. Here, they were aged for 3 to 4 d before use in mating experiments. All females and the competitor males used in competition assays were collected as virgins, and held in groups of 10 to 12. Females were 3 to 4 d old at time of first mating while competitor males were 4 to 5 d old. All experimental flies were supplemented with ad libitum live yeast.

Mating Experiments. Single males from the three competition treatments were aspirated into yeasted vials containing virgin females individually isolated the evening before. For all matings, we recorded the time the male entered the vial, the time mating began, and the time it ended, from which we calculated duration of and latency to mating. For sperm counts, females were flash-frozen in liquid nitrogen 25 min after mating began and subsequently stored at -80 °C until dissection. This experiment was conducted in 2 blocks. For the 5-mating experiments, females were removed from the vial after the end of mating before the introduction of each new virgin. Only a male's first and fifth partners were retained for analysis of postmating phenotypes. These females were transferred into fresh vials every 24 h for 3 d. On the fourth day, we aspirated mated females into vials containing two competitor males paired the evening before. After mating, males were removed and the female was transferred onto fresh food every 24 h for 4 d. Females not remating within 420 min were censored. For the accessory gland measurement analysis, males were flash-frozen in liquid nitrogen at preassigned time points after their fifth mating (0, 12, 24, 36, 60 h) and stored at -80 °C until dissection. This experiment was performed in 2 blocks. For the short intermating interval experiment the same protocol was used except males had a single mating and females were offered a remating 24 h later. This experiment was performed in 5 blocks. Offspring-containing vials in all experiments were frozen after the flies eclosed and stored at -20 °C until counting.

Sperm Counts. Female reproductive tracts were dissected in ice-cold PBS under a light microscope. We sealed the coverslip in place with rubber cement (Fixogum; Marabu) and imaged the sample with a Zeiss 880 confocal microscope. We used an average-intensity Z projection in ImageJ (79) to condense Z stacks into a single image to facilitate counting, which we performed manually using the multipoint feature.

Accessory Gland Measurements. Accessory glands were dissected in ice-cold PBS under a light microscope and photographed using a Chromyx HD camera under bright-field microscopy (MotiC; BA210) at 10× magnification. We then traced the outline of each lobe and measured the internal area (summed across the 2 lobes) in ImageJ (79). Images where one gland was punctured were omitted from analysis.

Proteomics Experiment. Males were either introduced into a female-containing vial or into a paired vacant vial to be retained as a virgin. Twenty-five minutes after the start of mating, we aspirated the newly mated male into a cryovial before flash-freezing in liquid nitrogen. We simultaneously froze the virgin male in the partner vial. Thus, the distribution of freezing times among virgin and mated males was equivalent. Freezing males at 25 min after the start of mating represents a time point very soon after the end of mating, where mating typically lasts ~20 min, and is consistent with previous work (4, 31, 46). Males were stored at -80 °C until dissection. This experiment was conducted 5 times to produce 5 independent biological replicates. When dissecting accessory glands, we severed the ejaculatory duct at the distal end, removing the seminal vesicles and testes. Each sample was composed of 20 pairs of glands pooled in 25 μL of PBS. Factoring in the 5 replicates, we had 30 samples in total, which we held at -80 °C. Our quantitative proteomics analysis was conducted in accordance with the gel-aided sample preparation protocol (46, 80). Details of this method, the LC-MS/MS platform, and the data processing and normalization are given in *SI Appendix*.

The mass spectrometry proteomics data were deposited in the ProteomeXchange Consortium via the PRIDE (81) partner repository with the dataset identifier PXD009451 [specifically, the “male dataset 2” subset; Sepil et al. (46)]. All other datasets are publicly available in the Oxford University Research Archive (<https://ora.ox.ac.uk>; DOI: 10.5287/Bodleian.zBdPnBZNB).

Data Analysis. All statistical analyses were performed with R statistical software (version 3.5.1). Sperm transfer lasts ~1 min and is complete by 8 min after the start of mating (73, 82). Therefore, we excluded the small number of males for which any of their mating durations fell outside of $8 \leq t \leq 39$. In all analyses, we used Grubbs's test to detect extreme outliers (83). Across all datasets, the outliers detected were each of an extremely high and low sperm count and 2 extremely low offspring production differentials, which we Winsorized in both cases (84). In all models, we assessed fit by visual inspection of diagnostic plots (85) and the significance of factors by dropping individual terms from the full model using the “drop1” function, refitting where the interaction was nonsignificant. Replicate was always included as a fixed effect, due to there being <6 levels (86). Sperm count data were square-transformed and analyzed by linear model. Accessory gland size data were log-transformed and analyzed by linear model. In all but this case, we plot untransformed data as we believe the raw values will be of interest. Mating latency data were analyzed through Cox proportional hazard models using the *survival* and *survminer* packages (87–89). Data were censored according to whether the male/female mated. Sperm competition data were analyzed by generalized linear model (GLM) with a quasibinomial

distribution to account for overdispersion (86). For paternity share analyses, we included data only from individuals that produced at least one offspring from each male at some point after the first mating to focus on females that received sperm from both males. We square-transformed offspring counts and, in the 5-mating experiment, analyzed them using a linear mixed effects model that included male identity as a random effect. Males were excluded if they failed to produce offspring in all of their matings. The *P* values from linear mixed effects models, which we also used to analyze mating duration, were calculated using Satterthwaite's method (86). When analyzing the offspring production differential, we subtracted the fifth-mating offspring total from the first-mating total for each male. In all cases, post hoc pairwise comparisons were performed using the *lsmeans* package without *P*-value correction (90).

We conducted all proteomics analysis on log₂-transformed abundances. To restrict analysis to proteins with high-confidence quantitation, we excluded proteins detected with fewer than 2 unique peptides (37, 91). Proteins were described as SFPs if known to be transferred to females, based on a reference list provided by Mariana Wolfner, Cornell University, Ithaca, NY, and Geoff Findlay, College of the Holy Cross, Worcester, MA, and updated to include high-confidence SFPs from Sepil et al. (46). We also included intrepid (intr), despite it not having been conclusively shown to be transferred to females, as we find it at significantly lower abundance in mated glands and given it has known roles in the sex peptide network (59). Variables in our PCAs were scaled to have unit variance and shifted to be zero-centered. We extracted scores for the first three PCs from the PCA data frame to which we then fitted a linear model. We took an average across 5 replicates for each protein in the 6 treatment combinations (competition × mating) for our clustering analysis, which used a Pearson correlation distance metric, and plotted the output as a heatmap using the *pheatmap* package (92). Major clusters were identified by visual inspection. For visualization of relative abundance patterns, we divided each protein's normalized abundance value by the mean across all 30 samples for that protein (“mean centering”). This allows for comparison between different SFPs across the dynamic range of SFP abundances. Clusters were analyzed by linear mixed effects models, with protein identity as a random effect, and mating status and competition level as fixed effects. For our differential SFP abundance analysis, we iterated a linear model over all detected proteins across the 30 samples, including competition level, replicate, and mating status as factors. We used a tail-based false discovery rate correction from the *fdrtool* package (93). Pairwise log₂ fold changes use the mean across replicates for each individual SFP within a treatment combination. Fold changes are calculated according to $\chi_{i,j} = \chi_j - \chi_i$, where χ is virgin or mated and *i* and *j* are the group sizes being compared.

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